



Bay Breeze

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JANUARY 2012 • Vol. 36, Issue No. 1

Standing Ovation!

By Ginny Babbitt

The Foothill College Hort Club gives a hardy round of applause to CLCA for its incredible support. In spite of your own busy schedules, you are readily there to answer questions, host a "shadow", sponsor a project, noodle on a proposal, and/or offer your expertise and recommendations. We can't thank you enough.

As January approaches, I'd like to pose a mutual challenge. Let's get more students out in the field. Let's get more students involved in CLCA. Let's get students more prepared to launch their careers.

My primary goal as president of the Hort Club is to empower students to learn beyond the classroom – to test what they learn in the real world, at industry events, and in one-on-one conversation with experts. As you set your goals for 2012, add a student or two. I encourage you to sponsor a dinner meeting, add an intern to your crew, invite someone to shadow you for the day. Words truly can't express how valuable your generosity is to us.



Jeff Calhoun, Christine Hawkins and Giroin Peters shared insights at the Contractor's Forum. See page 9.

Thursday, January 19:

An Evening with Jim Huston

The CLCA San Francisco Bay Area Chapter presents an Evening with Jim Huston, the leading Landscape Contractor Business Consultant in the Country.

Hear:

- How landscape contractors are getting through the current recession
- Strategies for growing your business in spite of the economy
- Jim's predictions for 2012 and 2013

Learn:

- What's happening in the Landscape Industry around the USA
- What's hot and what's not
- Where the growth areas and opportunities are
- How to separate yourself from your competition

Interact:

- With one of the green industry's leading voices
- Ask questions
- Share ideas
- Interact with fellow industry members

When: Thursday, January 19, 2012
5 p.m. No-host Cocktails, 6:30 p.m. Dinner

Where: Poplar Creek Grill, 1700 Coyote Point Drive, San Mateo, CA 94401
650-522-7526

Menu:

- Chicken Marsala, Garlic Smashed Potatoes, Seasonal Vegetables
- Grilled Salmon in a Beurre Blanc sauce with Garlic Smashed Potatoes and Seasonal Vegetables
- Tri Tip with Mushroom Marsala Sauce, Garlic Smashed Potatoes, Seasonal Vegetables
- Pasta Primavera Sautéed Seasonal Veggies, Basil-cream Sauce
- Freshly Baked Bread & Butter, Mixed Green Salad with cucumber, tomato, pine nuts, champagne vinaigrette. Coffee & Hot Tea. Cheesecake

Cost: \$35.00 per person.

RSVP: Make check payable to "CLCA SFBA". If you do not RSVP by Constant Contact email then RSVP to James Walker Landsculpt@earthlink.net
All those making reservations and not attending, will be billed for the number of reservations made.

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CLCA Mission Statement

The California Landscape Contractors Association serves the interests of its members, promotes professionalism, and advances public awareness of the landscape industry.

The CLCA SFBA Chapter newsletter is published monthly. Copy and advertising deadlines are the 10th of the month preceding publication. Please send all copy, black & white photos, line art and ad materials to: Jerrie Beard & Associates, PO Box 7, Pollock Pines CA 95726. Emailed submissions are also welcome at jsb@beardassociates.com. For information on advertising and rates, contact Jerrie Beard at (530) 621-1701.

Articles submitted are subject to approval and modification. Chapter or Editor are not liable for misprints or errors, and do not necessarily agree with opinions expressed in byline articles. Articles may be used by other CLCA chapter newsletters, giving proper credit to their source.

Partners for Success

Great Start to Our 2012 Sponsor Program

By Earl Boyd, Lyngso Garden Materials, Inc.

Hello everyone, and welcome to the start of the 2012 Year for the Bay Area Chapter of the CLCA. My name is Earl Boyd, and I will be your Associate Member Officer this year. If you have any questions concerning the Partners for Success Program, please feel free to contact me.

One thing I would like to talk about and encourage everyone to participate in is the Foothill College Horticultural Club Student Sponsorship Program. It would be fantastic if we could really get behind this particular sponsorship which supports people training to become our industry's next generation. Student Sponsorships are only \$300 dollars (15 flex points), and provide a Foothill Student with the following: CLCA Student Membership, recognition at all SFBA events, our website, a subscription to the Bay Breeze, and admission to the Annual Achievement Awards, Installation Night, Membership Night, and three 2012 Educational Seminars.

Remember, a Student Sponsorship not only provides Students with an insight into the Landscape Construction and Design fields by providing them with access to some of the top people in the field, but it is also an investment in the future of our organization.

Thank you to the following companies who have already antied up for 2012. We couldn't do it without you!

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The Lineup for 2012

By Nate Crosby, Crosby Landscaping



I remember a popular song in the '80's called "Party Like It's 1999." I guess the idea was to party hard now, because 2000 could be the end of the world. Now it's 2012 -- way past 1999 -- and I have two young kids who dance around the house like it's 2009. Whether you're reflecting on 2011, or envisioning the future, 2012 will be a great year for the chapter.

The last few years I have learned a great deal as an executive board member for our chapter. Rick Camin, who led our chapter for two years as president, did an amazing job keeping committees strong, inspiring the executive board to push on, maintaining his business, and being there for his family. Rick's efforts have been the spring board launching our chapter into the future. Thanks Rick!

In 2011, Rick became Chairman of the Board handing the presidency over to James Walker (our 2011 Regular Member of the Year). James quickly got started, inspiring Jeff Calhoun, our 2011 Associate Member Officer and 2011 Associate Member of the Year! Jeff revamped our Partners Program, filled all the levels of sponsorship and even got a few of us contractors to pay for events in advance via the emerald and sapphire package. I love not having to write a check for every event and have flex points to cover some of the other events. Thank you Jeff! And, thank you Hunter/FX for committing Jeff to our chapter.

James contacted Christine Hawkins of Ewing (also our 2011 Associate Member of the Year) to maintain our newsletter, the Bay Breeze. She has done a great job keeping articles flowing, ensuring the newsletter is complete and on-schedule. Christine is incredibly dedicated as an industry professional and is so dedicated to our chapter, she offered to continue with the Bay Breeze for 2012... which means she has been on my heels to ensure this president's message gets in on time. Tremendous work Christine, thank you!

Our committees for 2012 are shaping up nicely. Earl Boyd of Lyngso Garden Materials, began working with Jeff in 2011 to take over as Associate Member Officer. As of December, he had already received several Partners for Success payments. Despite Earl's almost 2-hour commute, he attends chapter events and board meetings with a smile.

Heidi Johnson will be chairing the Education Committee. She joins us with years of experience with the California Association of Nurseries and Garden Centers, CANGC. She has worked for several years on our chapter's education committee. Heidi is a long time Horticulture Department instructor at Foothill College. I am

looking forward to the events her committee will host this year.

Sam Whitney and his awards committee have committed to go another round in 2012. They did a fantastic job last year, so I know this year will be fantastic. The awards banquet is so impressive. The committee organizes the submittal process, judging, driving, banquet venue, award sponsorships, and all the little details. Hundreds of hours go into making this event a night to remember.

Here are all of our current chapter committees. If you would like to help with any of these, please contact me.

- Awards
- Education
- Student Club
- Events
- Chapter Project
- LIC (formerly CLT) Certification
- State Resource Management
- San Francisco Flower and Garden Show
- Membership
- Garden Tour
- Legislative Conference
- Golf Tournament
- Underground Economy

My #1 goal is to get contractors connected to designers, suppliers, and horticulture club students to build stronger businesses. I believe this can happen through our structure of committees.

My bigger vision is to further our momentum toward improving our memberships' professional capability. In these economic times, it's getting tougher to compete with the increasing number of unlicensed operators. I believe that expertise in water saving technology, superior plants and planting skills, business practices, and excellent irrigation systems are key to success in this new economic environment.

It would be really amazing to have recurring chapter Landscape Industry Certified (LIC) training workshops (formerly know as CLT), whether at the state or local level, and local landscape business workshops on how to run a landscape business, maintain clients and employees, grow to the next level, etc.

Exciting things are happening. I was recently approached by a past president who wants to transform our archives into a working database. Another past president wants to make fun a bigger part of our events. Regular members are asking how they can get involved. A new representative for an associate member told me he wants to help with registration. This is great!

If you want to be more involved, let me know, or contact any of our board members: James Walker, Larry Scott, John Vega, or Erhard Wegman. Our executive board and committee chairpeople are all very dedicated and inspiring people.

As chapter president for 2012, I am really excited that this is going to be a year that builds upon the extremely strong foundation of my predecessors. Thank you to all the past presidents, past and current board members and committees. I am looking forward to an eventful, fun and productive year.



Above: Dee Wong, Frank Niccoli, James Walker and Erhard Wegman share some holiday cheer.

SFBA Chapter Rings in the Holidays in Style

By Mary Cohen

The Decathlon Club was the venue for this year's Holiday Party where 70 members and guests were welcomed at the entrance by a huge beautifully decorated Christmas Tree. On the way to the Vista Room, ones eyes feasted on the lagoon, filled with poinsettias and garland. The Vista Room, with its bird's-eye view of the pool, boasted elegantly decorated tables of ivory and black aglow with candlelit centerpieces in gold and silver – so warm and inviting!

After an hour of cocktails and hors d'oeuvres, members enjoyed beautifully plated and delectable meals of prime rib, salmon and vegetable napoleon. Dessert

was a two-tiered chocolate and coconut cake, specially made by Mary Cohen.

After dinner, State and Chapter dignitaries were introduced. Valerie

Whitehill was presented with her Auxiliary Life Membership pin and Sir Rick Camin was introduced as the newest Knight of the Garter since many Chapter members were not at the Summer Meeting to witness his formal knighting ceremony.

Congratulations to Carmen Biland, who won the beautiful book, "California Guide to Trees Among Us," donated by Sylvia Rupilias. A great big congratulations to James Walker for winning the basket beautifully made by Cindy Singletary.

Thank you to the Holiday Party Committee: Mary Cohen, Cindy Singletary and Meghan Calhoun!



Cindy and Richard Singletary.



Mark von Dohren, Toni and Dale von Dohren.



Jill and Mike Hertzler.



Barry and Mary Cohen.



Rick and Marina Camin.



Millie and Nate Crosby.



The Board Meets

By John Vega

The SFBA Chapter

board met Nov. 30, at

Peninsula Building Materials Showroom,
2490 Charleston Rd., Mountain View.

Meeting Called to Order at 5:48 p.m. by
James Walker, chapter president.

Roll

Erhard Wegman, Charlene Ott, Barry
Cohen, Maryann Quincy, Nate Crosby,
Lesley Peters, Jeff Calhoun, Dave Baxter,
Larry Scott, James Walker, Rick Camin,
Ginny Babbit, Lucas Ranzuglia

Minutes

James Walker presented October minutes.

Barry Cohen motioned to approve, Rick
Camin seconded. Motion passed.

Treasurer's Report

Larry Scott presented September and
October treasurer's report. Barry motioned
to approve both months, Rick Camin
seconded. Motion passed.

State Convention Overview

James Walker presented an overview of the
State Convention in Hawaii.

Events

James Walker organized a great installation
event at Green Hills Golf Club. The
following officers were installed: James
Walker, Chairman of the Board; Nate
Crosby, President; Larry Scott, Vice
President; John Vega, Treasurer; Erhard
Wegman, Secretary; Earl Boyd, Associate
Member Officer.

Partners for Success

Jeff Calhoun discussed the goal for the 2012
Partners Program to increase contributions
and participation. Earl Boyd will succeed
Jeff and work toward that goal. Special
emphasis will be given to improve the ways
in which we handle accounting for "Flex
Points" and student sponsorships.

Auxiliary

Lesley Peters provided an update on the
2011 Holiday Party at the Decathlon Club in
San Jose. She is expecting a great turn out,

much beyond the fifty five people who
have RSVP-ed to date. In 2012, the
Auxiliary will be led by three very
enthusiastic women: the presidency will be
held for six months by Mary Cohen, three
months by Vicky Parrot, and three months
by Cindy Singletary.

Archives

Barry Cohen will arrange for volunteers to
straighten up the archives and take
inventory of our present stock.

APLD Liason

Maryann Quincy announced that
APLD/Peninsula will be holding the 2012
international APLD convention in the Bay
Area in September.

James Walker adjourned meeting at 8:04 PM



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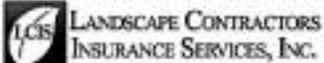
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Auxiliary Report

I cannot tell you how honored I am to serve as the Chapter Auxiliary president again. While my term is only for the first six months of 2012, I am excited to see what this year has to offer in the way of opportunities to make our Chapter a more active, vital and effective organization. I would like to formally thank Lesley Peters, Cindy Singletary and Vicky Parrot for sharing the presidency last year. Along with Jill Hertzner-Secretary and Charlene Ott-Treasurer, they did a seamlessly smooth job. On behalf of the Auxiliary, thank you for a job excellently done! Thank you to my Board, Charlene Ott-Treasurer and Jill Hertzner-Secretary (VP position is still available). I look forward to working together this year.

As always, our Chapter will continue to support the Chapter CLCA and vice versa, as it has always been since the early 1950's. I'm looking forward to working with Nate Crosby, this year's Chapter CLCA president. I extend an open invitation to call on us anytime during the course of the year if we can be of help or service.

Installation Night was successful on many counts, including our College Enrichment Program, with the addition of \$350, thanks to the generosity of those who purchased raffle tickets. Congratulations to Camille Domine, who won the beautiful Amaryllis donated by James Walker. Congratulations to Melanie Seaman, Ernst Lehmann and Peter Lockhart for winning CLCA golf shirts. The grand prize pyramid, donated by Rick and Marina Camin, was won by Sylvi Rupilius.

It is with much sadness that I notify our membership of the passing of a long-time member and friend, Elsa Lanusse. Our sympathies and affection go to the Jean Lanusse Family.

While a point of discussion for awhile, the decision was made, at the Convention this past November, to drop "Women's" from our name. I will apologize in advance for any inadvertent reference to the Auxiliary as the Women's Auxiliary in my reports and/or speeches as old habits are hard to break! I'm looking forward to seeing new members join who were hesitant to do so before this name change. I must admit I was guilty of the same hesitation back in the day when the organization was called The Grass Widows. However, I have learned in the past 27 years that Shakespeare was oh so right when he wrote in Romeo and Juliet, "What's in a name? A rose by any other name would smell as sweet." A name doesn't dictate the dedication of an organization or quality of its members. I have worked with many members, both here in our Chapter and at the State level, and I have met some of the most warm, caring, intelligent women ever. Fortunately, many have become my dearest friends, ones that will be there to support me in good times and in bad. I know this as sure as I am breathing. This is what's waiting for you should you decide to join!

The first Auxiliary meeting of the year will take place on Tuesday, January 24. It will be a breakfast meeting at Hobe's in Cupertino beginning at 9:30 a.m. Watch for invitations in your mail. If you'd like to see what we're all about, please call me and I'll make sure you get an invitation. I hope to see many new faces!

The last few years have been challenging, to say the least, for our economy, our businesses and our families.



Now, more than every, we must hold tightly to our support systems. Fortunately for us, this Chapter serves as a support system for both our businesses AND our families. When you have a tough situation in your business, who can you call? Any member of this Chapter would share their knowledge and expertise or answer a call of distress in a heartbeat! When there is a crisis in your family, who comes to the rescue without hesitation? The Chapter immediately bands together whenever needed to provide moral, financial and physical support – THAT, you can count on!

I truly believe there are prosperous times in the near future, especially in the Bay Area. We are very lucky to be smack dab in the middle of Silicon Valley and, while the Bay Area has had its share of economic decline, home short sales and foreclosures, and unemployment, it has not been as devastating or deep as many other areas of California and the country. We appear to have hit bottom and are working our way back up. For a multitude of reasons, the brain power and entrepreneurial spirit of companies and people in Silicon Valley have a way of reinventing itself and coming out better, stronger and more successful from each downturn. How lucky we are to live and work here!

In closing, may 2012 bring about economic recovery, may increased productivity provide the opportunity for the revitalization of your businesses and may your family remain strong, healthy and happy.

Happy New Year!
Mary Cohen

SFBA Members Bring Home the Gold at State Trophy Awards

Congratulations to the following members who brought home State Trophy Awards.

Small Residential Installation

First Place — Bayscape Management, Inc. for the Fan - Reay Residence

Large Residential Installation

First Place — Frank & Grossman Landscape Contractors, Inc. for the Berkeley Hills Residence

Residential Estate Installation

First Place — Jensen Landscape & Construction Co. / Natural Gardens, Inc. for the Woodside Residence

Outstanding Achievement — Samscaping, Inc. for the Carrie Residence

Residential Estate Unlimited Installation

First Place — Land Escapes for the Atherton Residence

Outstanding Achievement — Cagwin & Dorward for the Napa Valley Villa

Design/Build

First Place — Greer Gardens for the Stephenson Project

Outstanding Achievement — Blue Sky Designs, Inc. for the Sanders Residence

Large Commercial/Industrial Installation

First Place — Cagwin & Dorward for the Mt. View Cemetery * Golden Lotus Mountain & The Flowering Pear Garden

Outstanding Achievement — Cagwin & Dorward for the Harbor Bay Medians

Condos/Townhomes/ Apartments Installation

First Place — Medallion Landscape Management, Inc. for the The Markham

Lighting

First Place — Frank & Grossman Landscape Contractors, Inc. for the Atherton Estate

Small Residential Maintenance

Outstanding Achievement — Visionscape, Inc. for the Ronnenberg Residence

Large Residential Maintenance

First Place — Cagwin & Dorward for the Napa Valley Villa

Outstanding Achievement — Natural Gardens, Inc. for the Portola Estate

Medium Commercial Maintenance

First Place — Medallion Landscape Management, Inc. for the Bel Aire Plaza

Large Commercial Maintenance

First Place — Gachina Landscape Management for the TIC - McCarthy Center

Apartment/Condo/ Townhouse Maintenance

Outstanding Achievement — Gachina Landscape Management for the Peninsula Regent

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July 05, 2011

Thank You!

Ms. Lesley Peters
C.L.C.A. Women's Auxiliary
San Francisco Bay Area Chapter
PO Box 2175
Saratoga, CA 95070-0175

Dear Ms. Peters:

On behalf of Foothill and De Anza colleges, I want to thank you for your recent gift. We are grateful that you are helping to provide outstanding educational opportunities within our college community, especially during this unprecedented financial crisis. Your official gift receipt is provided below.

Support such as yours helps set Foothill and De Anza colleges apart, creating the margin of excellence that ranks them among the top community colleges in the nation. More than 44,000 people register for classes each quarter, and in return receive an outstanding education at a fraction of the cost of other colleges and universities.

Excellence, opportunity and innovation are the hallmarks of Foothill and De Anza colleges. Thank you once again for playing such an important role in making that possible.

Sincerely,

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Robin Lyssenko
Associate Director

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Foothill Hort Club

By Ginny Babbitt,
Foothill College Hort
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2011 Contractor's Forum

Many thanks to Girvin Peters, Christine Hawkins and Jeff Calhoun for speaking at our annual Contractor's Forum. Our Education Chair Sylvi Rupilius moderated the panel discussion during a landscape construction class that touched on the trials, tribulations and rewards of starting and maintaining a landscape-related career from each of the speakers' perspectives. We invited Christine and Jeff— the non-contractor side of the house – because of how critical relationships are to a successful business. In addition to advice on developing skills, much of the discussion centered around how critically important good suppliers are, what to ask of them, what to expect and how to manage a good working relationship. Girvin, a former Foothill Hortie, encouraged students to reach out to CLCA and member contractors for help in developing similar professional relationships.

Among the more poignant landscape career goals they encouraged we take to heart are:

- Stay focused; the first years will likely be discouraging, focus on a rewarding future
- Consider personal career goals such as: working outdoors/indoors, creating/transforming, leading/contributing
- Let no potential bias get in your way: be the best you can be at whatever you do

We closed the forum with time for students to talk one-on-one with our guests who were indeed the stellar representatives of the many inspiring aspects of careers in the broad field of landscape contracting. Many thanks to Girvin, Christine and Jeff.

At right: Jeff Calhoun of FX Luminaire, Christine Hawkins of Ewing Irrigation, and Girvin Peters of Girvin Peters Landscape at the Contractor's Forum.



Below: Jeff Calhoun shares insights with Foothill students.



At left: Christine Hawkins (guest representing Ewing Irrigation), Dan Svenson (Director of the Foothill College Horticulture Program) and Ginny Babbitt (Hort Club President).



Above: Hort Club board members Julie Gosler, Ginny Babbitt and Sylvi Rupilius with our illustrious CLCA speakers.



Above: Girvin Peters, a former Foothill Hortie, shared insights about maintaining good working relationships with suppliers, associates and clients.



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Pipeline to Aloha

CLCA Annual Convention Provided Value and Fun

By James Walker, LandSculpt

Maui is my favorite place in the world to visit. CLCA took advantage of some great bargain rates, and I headed over in mid-November to the soft trade winds and luxury accommodations in order to participate in three and a half busy days of events at the CLCA Annual Convention. I have really gotten to know quite a few members from across the state, and each convention segment included seeing old friends and acquaintances plus meeting many, many new folks. The weather was fine our entire stay at the Sheraton Black Rock Ka'anapali Beach Resort. It all began with a balmy sunset welcoming reception out on the lawn overlooking the sea, drinking tropical fruit blended cocktails and eating pupus til dark.

After a great night's sleep (lulled by the waves in the distance), I joined everyone at the breakfast buffet followed by our keynote speaker, Loren Lasher who gave an outstanding 3-hour seminar on "Strategies for Success, Helping Yourself and Others." Loren is a resident of Hawaii, and he definitely brought a lot of aloha into the presentation. I have been to several of these workshops. They are all good, but this one was especially well done....very useful. I understand Mr. Lasher will be giving more workshops around the state at CLCA events this summer. Don't miss him.

Soon after the workshop ended, I went right into a Chapter Presidents Council Meeting where we discussed among other

things, the cancellation of SFX in 2012. This is a very complicated issue, but I support it for at least one year or until the economy turns around. So, it's official - SFX 2012 is cancelled.

Hunter Industries generously included me in treating a large group to a wonderful Japanese Tepanyaki dinner that evening in Lahaina. I returned to my room to slumber with the help of the waves again.

The next day was the general membership meeting where we learned about the cancellation of the endorsement agreement between CLCA and LCIS beginning January 1, 2012. This created quite a stir...even a raucous among many members. I found out later that vigorous debate is normal during our general membership meetings. I am also pleased to announce that our own Frank Niccoli was elected President-elect at the General Membership Meeting. That puts Frank in line to be the State President in 2013. After the dust settled at the General Membership Meeting, there was a lunch, followed by the Women's Auxiliary meeting. Oh...I also participated in the Associate Member Meeting and The Red to Black to Green group meeting.

The State Awards Banquet followed on Friday night. It was beautifully presented with a buffet dinner outside next to the ocean. Please take a look at the list of Chapter winners on page 7 of this issue. And, there was still more to come....

On Saturday morning, there was a Workers' Compensation Fraud seminar headed by lead investigator Larry Rogers, V.P. with the Tower Group. He shared a huge amount of information. We learned about the differences between fraud and abuse, how fraud affects our rates and learned tactics to use to spot and report fraud.

By the end of the workshop I was ready for 24 hours of total R&R and went to stay with friends on the island.

The 2012 state convention takes us all to San Diego in November of 2012. I hope to see you there.

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SFBA Chapter Scholarship Funds

The SFBA Chapter has established several scholarship funds through the Landscape Educational Advancement Foundation (LEAF). Following are the fund balances.

| | |
|----------------------------|--------------------|
| SFBA Chapter |\$ 7,314.95 |
| John Lyngso Honorarium | .. \$13,246.94 |
| Herbert Frank Memorial | ... \$15,975.00 |
| Hans Biland Memorial | \$10,675.00 |
| Bill Hayes Memorial | \$13,205.00 |
| Klaus R. Hertzner Memorial | .. \$ 9,328.00 |
| G. Kunimoto Memorial | \$12,170.00 |
| Ken Jenner Memorial | \$11,917.15 |
| Paul Shogren Memorial | ... \$15,820.43 |
| Edron Schneider Memorial | .. \$11,000.00 |
| Total | \$119,552.47 |

To make a donation to one of these funds or establish a fund of your own, send a check payable to "LEAF" to:
CLCA, 1491 River Park Drive, #100, Sacramento, CA 95815-8899.



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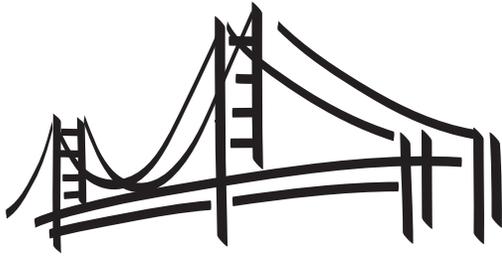
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SFBA Chapter Events

January

- 18 SAC Valley Landscape and Nursery Show, 8 a.m. to 4 p.m. Sacramento Convention Center, Sacramento. Visit www.sacvalexpo.com.
- 19 Dinner meeting with Jim Huston 5:00 p.m. Poplar Creek Grill. See page 1.
- 26 Board Meeting. 5:00 p.m. Social, 5:30 p.m. meeting. Peninsula Building Materials Showroom, Mt. View. Contact 408-417-5137.

February

- 1-2 2012 Landscape Industry Show, all day, LA Convention Ctr.

- 16 Dinner meeting - 6:00pm. TBD.
- 23 Board Meeting. 5:00 p.m. Social, 5:30 p.m. meeting. Peninsula Building Materials Showroom, Mt. View. Contact 408-417-5137.

March

- 22 Night at the San Francisco Flower and Garden Show, San Mateo. TBD.
- 21-25 San Francisco Flower and Garden Show, San Mateo.
- 29 Board Meeting. 5:00 p.m. Social, 5:30 p.m. meeting. Peninsula Building Materials Showroom, Mt. View. Contact 408-417-5137.

April

- 19 Dinner Meeting - Membership Night 6:00 p.m. TBD.
- 26 Board Meeting. 5:00 p.m. Social, 5:30 p.m. meeting. Peninsula Building Materials Showroom, Mt. View. Contact 408-417-5137.

TBD Award Entries Due 5 p.m.

May

TBD Late Award Entries Due 5 p.m.

- 17 Dinner Meeting 6:00 p.m. TBD
- TBD Awards Judging, all day.
- 31 Board Meeting. 5:00 p.m. Social, 5:30 p.m. meeting. Peninsula Building Materials Showroom, Mt. View. Contact 408-417-5137.

2012 Landscape Industry Certified Test Dates

- **Wednesday, January 18, 2012, 9 a.m. - noon**
Written test. CLCA Headquarters, Sacramento, CA.
 - **Saturday, March 31, 2012, all day**
Field Test. Cuyamaca College, San Diego.
 - **Friday, July 20, 2012, 1-4 p.m.**
Written test. Gachina Landscape Management, Menlo Park, CA.
 - **Friday, October 5, 2012, 2-5 p.m.**
Written Test. Buckeye Ranch, Petaluma,
 - **Saturday, October 6, 2012, all day**
Field Test. Buckeye Ranch, Petaluma.
- Contact Stephanie King, Certified Technician Program Manager at 916.830.2780 x26, or stephanieking@clca.org.